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[Introduction to Political Psychology](#) Princeton University Press

Leadership, Work, and the Dark Side of Personality uses an interpersonal psychological perspective to unite general theories of both personality and leadership. By focusing in on the interpersonal, the book characterizes social behaviors by their agency (how dominant they are) and by their communion (how relational and nurturing they are). It argues that these interpersonal dimensions align closely with the traditional structure of leader behaviors—both task-related and relationship oriented behaviors—and uses those frameworks to orient trait theory for both normal-range personality traits and subclinical (dark side) traits. After overviews the history of leadership theory, reviewing normal range personality traits (Extraversion, Neuroticism, Conscientiousness, Agreeableness and Openness) and subclinical traits, such as the Dark Triad (Narcissism, Machiavellianism and Psychopathy), the book moves on to thoroughly bring the perspective of interpersonal psychology to bear on questions of personality and leadership, and ends by narrowing in on how the dark side of personality affects the leadership process—for better and for worse. Discusses the role of personality in job performance and satisfaction Critiques both historical and contemporary leadership approaches Includes lesser known approaches to leadership, such as paternalism and empowerment Narrows in on the dark side of personality and the role it plays in the leadership process Distinguishes between effective leaders and successful leaders

Making Public Policy Decisions Academic Press

Political psychology applies what is known about human psychology to the study of politics. It examines how, for example, people reach political decisions on topics such as voting, party identification, and political attitudes as well as how leaders mediate political conflicts and make foreign policy decisions. The Oxford Handbook of Political Psychology gathers together a distinguished group of scholars from around the world to shed light on such questions as: how does personality affect leadership style? What are the origins of racial prejudice? How does violent communal conflict originate? Focusing first on political psychology at the individual level (attitudes, values, decision-making, ideology, personality) and then moving to the collective (group identity, mass mobilization, political violence), this fully interdisciplinary volume covers models of the mass public and political elites and addresses both domestic issues and foreign policy. Providing an up-to-date account of cutting-edge research within both psychology and political science, this is an essential reference for scholars and students interested in the intersection of the two fields.

Character and Leadership Pillars of Success Taylor & Francis

Personality in Politics ; Thomas, David ; POLITICAL SCIENCE / General, prabhat books ;low price ebooks; bestselling books low price; bestseller;kindle edition, amazon ebooks.

Who Fights for Reputation OUP Oxford

Fred I. Greenstein has long been one of our keenest observers of the modern presidency. In *The Presidential Difference*, he provides a fascinating and instructive account of the presidential qualities that have served well and poorly in the Oval Office, beginning with Franklin D. Roosevelt's first hundred days. He surveys each president's political skill, vision, cognitive style, organizational capacity, ability to communicate, and emotional intelligence—and argues that the last is the most important in predicting presidential success. Throughout, Greenstein offers a series of bottom-line judgments on each of his thirteen subjects as well as an overarching theory of why presidents succeed or fail. In this new edition, Greenstein assesses President George W. Bush in the wake of his two terms. The book also includes a new chapter on the leadership style of President Obama and how we can expect it to affect his presidency and legacy.

Political Leadership Routledge

Indira Gandhi, Golda Meir, and Margaret Thatcher were all described at various times as the "only

man" in their respective cabinets - a reference to their tough, controlling behaviour. What explains this type of leadership style? In *Women in Power*, Blema Steinberg describes the role that personality traits played in shaping the ways in which these three women governed. For each of her subjects, Steinberg provides a personality profile based on biographical information, an analysis of the patterns that comprise the personality profile using psychodynamic insights, and an examination of the relationship between personality and leadership style through an exploration of various aspects of political life - motivation, relations with the cabinet, the caucus, the opposition, the media, and the public. By bringing together some of the best work in psychological leadership studies and conventional personality assessments, *Women in Power* makes a significant contribution to the study of political leadership and the advancement of personality-in-leadership modelling.

The Scientific Study of Political Leadership Wadsworth Publishing Company

This book, which examines the leadership styles and decisionmaking practices of presidents from Woodrow Wilson to Bill Clinton, reflects the authors interest for over half a century in the impact of personality on the political behavior of our political leaders. Its contents range from the story of the Georges collaboration on their pioneering stud

Political Leadership in Democratic Societies New York : Free Press

Valenty, Feldman, and their contributors challenge the current state of political leadership studies by offering a variety of analytical methods from scholars around the world. While focused on American political leadership, the different approaches and vantage points offer fresh insights of the roles of cultural and political context, including the historical circumstance, environmental factors, and socialization agents that affect and shape American political leadership and performance. The highly unusual and valuable approach includes multidisciplinary perspectives with contributors from the fields of political science, political psychology, philosophy, sociology, and economics. Scholars, students, and researchers from a variety of disciplines will find the evaluations of the interaction between personality, leadership, decision making, and context invaluable.

The Presidential Difference McGill-Queen's Press - MQUP

Introduction to Political Psychology explores the many psychological patterns that influence individual political behavior. The authors introduce readers to a broad range of theories, concepts, and case studies of political activity, arguing that individuals are driven or motivated to act in accordance with personality characteristics, values, beliefs, and attachments to groups. The book explains many aspects of political behavior—whether seemingly pathological actions or normal decision-making practices, which sometimes work optimally, and sometimes fail. Thoroughly updated throughout, the book examines patterns of political behavior in areas including leadership, group behavior, voting, race, nationalism, terrorism, and war. This edition features coverage of the 2016 election and profiles former U.S. President Donald Trump, while also including updated data on race relations and extremist groups in the United States. Global issues are also considered, with case studies focused on Myanmar and Syria, alongside coverage of social issues including Black Lives Matter and the #MeToo movement. Accessibly written and comprehensive in scope, it is an essential companion for all graduate and upper-level undergraduate students of psychology, political science, and political psychology. It will also be of interest to those in the policy-making community, especially those looking to learn more about the extent to which perceptions, personality, and group dynamics affect the policy-making arena. It is accompanied by a set of online instructor resources.

Leadership, Work, and the Dark Side of Personality Macmillan College

A political leader's decisions can determine the fate of a nation, but what determines how and why that leader makes certain choices? William H. Chafe, a distinguished historian of twentieth century America, examines eight of the most significant political leaders of the modern era in order to explore the relationship between their personal patterns of behavior and their political decision-making process. The result is a fascinating look at how personal lives and political fortunes have intersected to shape America over the past fifty years. One might expect our leaders to be healthy,

wealthy, genteel, and happy. In fact, most of these individuals—from Franklin Delano Roosevelt to Martin Luther King, Jr., from John F. Kennedy to Bill Clinton—came from dysfunctional families, including three children of alcoholics; half grew up in poor or only marginally secure homes; most experienced discord in their marriages; and at least two displayed signs of mental instability. What links this extraordinarily diverse group is an intense ambition to succeed, and the drive to overcome adversity. Indeed, adversity offered a vehicle to develop the personal attributes that would define their careers and shape the way they exercised power. Chafe probes the influences that forged these men's lives, and profiles the distinctive personalities that molded their exercise of power in times of danger and strife. The history of the United States from the Depression into the new century cannot be understood without exploring the dynamic and critical relationship between personal history and political leadership that these eight life stories so poignantly reveal.

Conceptions of Leadership Springer

First Published in 2004. Routledge is an imprint of Taylor & Francis, an informa company.

Personality Politics? Oxford University Press, USA

Political leadership has made a comeback. It was studied intensively not only by political scientists but also by political sociologists and psychologists, Sovietologists, political anthropologists, and by scholars in comparative and development studies from the 1940s to the 1970s. Thereafter, the field lost its way with the rise of structuralism, neo-institutionalism, and rational choice approaches to the study of politics, government, and governance. Recently, however, students of politics have returned to studying the role of individual leaders and the exercise of leadership to explain political outcomes. The list of topics is nigh endless: elections, conflict management, public policy, government popularity, development, governance networks, and regional integration. In the media age, leaders are presented and stage-managed—spun—DDLas the solution to almost every social problem. Through the mass media and the Internet, citizens and professional observers follow the rise, impact, and fall of senior political officeholders at closer quarters than ever before. This Handbook encapsulates the resurgence by asking, where are we today? It orders the multidisciplinary field by identifying the distinct and distinctive contributions of the disciplines. It meets the urgent need to take stock. It brings together scholars from around the world, encouraging a comparative perspective, to provide a comprehensive coverage of all the major disciplines, methods, and regions. It showcases both the normative and empirical traditions in political leadership studies, and juxtaposes behavioural, institutional, and interpretive approaches. It covers formal, office-based as well as informal, emergent political leadership, and in both democratic and undemocratic polities.

Profiling Political Leaders SAGE Publications, Incorporated

This book seeks to re-examine John Major's leadership using techniques developed through Presidential Studies: namely using Fred Greenstein's seminal study of Presidential Leadership, The Presidential Difference, and its six criteria for leadership (public communicator, organisational capacity, political skill, public policy vision, cognitive style, and, finally, emotional intelligence). It is through Greenstein's model that a fresh look can be taken at not only Major's time in office, but equally the man himself, which proves to be just as revealing. Major's tenure has often been characterised as being weak and incompetent, as he presided over a sleaze-ridden and divided party on the issue of Europe. With almost a quarter of a century having passed since Major left office, it looks to be an appropriate moment to re-assess his premiership and important role in the recent seismic events surrounding the 2016 Brexit referendum and its outcome.

Personality, Political Leadership, and Decision Making Psychology Press

"Post is a pioneer in the field of political-personality profiling. He may be the only psychiatrist who has specialized in the self-esteem problems of both Osama bin Laden and Saddam Hussein."--The New Yorker "Policy specialists and academic scholars have long agreed that for U.S. leaders to deal effectively with other actors in the international arena, they need images of their adversaries.

Leaders must try to see events, and, indeed, their own behavior, from the perspective of opponents.... Faulty images are a source of misperceptions and miscalculations that have often led to major errors in policy, avoidable catastrophes, and missed opportunities. History supplies all too many examples."--from the ForewordWhat impels leaders to lead and followers to follow? How did Osama bin Laden, the son of a multibillionaire construction magnate in Saudi Arabia, become the world's number-one terrorist? What are the psychological foundations of man's inhumanity to man, ethnic cleansing, and genocide? Jerrold M. Post contends that such questions can be answered only through an understanding of the psychological foundations of leader personality and political behavior. Post was founding director of the Center for the Analysis of Personality and Political Behavior for the CIA. He developed the political personality profiles of Menachem Begin and Anwar Sadat for President Jimmy Carter's use at the Camp David talks and initiated the U.S. government's research program on the psychology of political terrorism. He was awarded the Intelligence Medal of Merit in 1979 for his leadership of the center. In this book, he draws on psychological and personality theories, as well as interviews with individual terrorists and those who have interacted with particular leaders, to discuss a range of issues: the effects of illness and age on a leader's political behavior; narcissism and the relationship between followers and a charismatic leader; the impact of crisis-induced stress on policymakers; the mind of the terrorist, with a consideration of "killing in the name of God"; and the need for enemies and the rise of ethnic conflict and terrorism in the post-Cold War environment. The leaders he discusses include Fidel Castro, Osama bin Laden, Saddam Hussein, Kim Jong Il, and Slobodan Milosevic.

Personality in Politics Rowman & Littlefield

Are good and bad outcomes significantly affected by the decision-making process itself? Indeed they are, in that certain decision-making techniques and practices limit the ability of policymakers to achieve their goals and advance the national interest. The success of policy often turns on the quality of the decision-making process. Mark Schafer and Scott Crichlow identify the factors that

contribute to good and bad policymaking, such as the personalities of political leaders, the structure of decision-making groups, and the nature of the exchange between participating individuals. Analyzing thirty-nine foreign-policy cases across nine administrations and incorporating both statistical analyses and case studies, including a detailed examination of the decision to invade Iraq in 2003, the authors pinpoint the factors that are likely to lead to successful or failed decision making, and they suggest ways to improve the process. Schafer and Crichlow show how the staffing of key offices and the structure of central decision-making bodies determine the path of an administration even before topics are introduced. Additionally, they link the psychological characteristics of leaders to the quality of their decision processing. There is no greater work available on understanding and improving the dynamics of contemporary decision making.

Pandora's Trap OUP USA

Fred Greenstein has been a paragon of scholarship and practical advice in his many years of work on the presidency. Here, some of the leading scholars of the presidency and leadership studies come together to pay tribute to Greenstein and his work. Original essays reflect the broad sweep of Greenstein's scholarship from the systematic study of personality and politics to the analysis of chief executives from Woodrow Wilson on. The essayists pay special attention to the political styles, advisory systems, and decision-making processes of presidents from the 1920s to today. In his studies of the American presidency, Greenstein pioneered the use of archival documents to test hypotheses and illuminate issues that bear on the performance of the modern executive office. The distinguished list of contributors to this volume include John Burke, Robert A. Dahl, Alexander and Juliette George, Betty Glad, Alonzo Hamby, Erwin Hargrove, John Kessel, Anthony King, Kenneth Kitts, J. Donald Moon, and Fred Greenstein's first and last graduate students at Princeton—Larry Berman and Meena Bose. Greenstein himself generously writes a new essay on 'Plumbing the Presidential Psyche,' adding to his substantial contributions to political psychology.

Platform or Personality? OUP Oxford

Democracies are traditionally ruled "by the people," but in fact the personalities of individual decision makers can have a profound influence on the course of history. This volume explores the concept of political leadership in the Western democracies through the writings of eminent political scientists. The book examines the concept of leadership as it applies to democracies, then explores the role of individual personality, the process by which people rise to positions of power, and how they become part of the political elite. The editors also focus attention on the ways in which individuals exercise power, the effect of constituents and interest groups, and the results of good and bad leadership.

Complex Political Decision-Making Psychology Press

An exploration of both classic and contemporary conceptions of leadership, focusing on social psychological approaches to central questions such as the way people think about leaders and leadership, the personality attributes of leaders, power and influence, trust, and the qualities that sustain positive relationships between leaders and followers.

Presidential Leadership; Personality and Political Style Bloomsbury Publishing

Personality Politics? assesses the role that voters' perceptions and evaluations of leaders play in democratic elections. The book presents evidence from an array of countries with diverse historical and institutional contexts, and employs innovative methodologies to determine the importance of leaders in democracies worldwide. Addressing such questions as 'Where do leaders effects come from?', 'In which institutional contexts are leader effects more important?' and, 'To which kinds of voters are leaders a more prominent factor for voting behaviour?', the authors seek to determine whether the roles leaders play enhances or damages the electoral process, and what impact this has on the quality of democracy in electoral democracies today.

Power and Personality Bloomsbury Publishing USA

Personality, Political Leadership, and Decision Making Praeger

Groupthink Versus High-Quality Decision Making in International Relations Praeger

Campaign organizers and the media appear to agree that voters' perceptions of party leaders have an important impact in elections: considerable effort is made to ensure that leaders look good, speak well, and that they are up in the polls. In contrast, the academic literature is much more divided. Some suggest that leaders play an important role in the vote calculus, while others argue that in comparison to other factors, perceptions of leaders have only a minimal impact. This study incorporates data from thirty-five election studies across seven countries with varying institutional environments, and takes both a broad and in-depth look at the role of leaders. A few noteworthy conclusions emerge. First, voters evaluate leaders' traits in terms of two main dimensions, character and competence. Second, voters perceive leaders within the framework of a partisan stereotype in which the party label of the leader imbues meaning; more specifically, leaders of Conservative parties are seen to be more competent while Left leaders are seen to have more character. Third, and most importantly, leaders matter: they affect voters' decisions and have a discernible effect on the distribution of votes in an election. Fourth, there are consistent differences in the perception of party leaders according to voters' level of political sophistication. While all voters evaluate party leaders and consider leaders in their vote calculus, the more sophisticated do so the most. This book argues that personality plays an important role in elections, and that in a healthy democracy, so it should. Comparative Politics is a series for students, teachers, and researchers of political science that deals with contemporary government and politics. Global in scope, books in the series are characterised by a stress on comparative analysis and strong methodological rigour. The series is published in association with the European Consortium for Political Research. For more information visit: www.essex.ac.uk/ecpr The Comparative Politics Series is edited by Professor David M. Farrell, School of Politics and International Relations, University College Dublin, Kenneth Carty, Professor of Political Science, University of British Columbia, and Professor Dirk Berg-Schlosser, Institute of Political Science, Philipps University, Marburg.

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